

3x Faster Payments thanks to built-in, online, matter-focused payment system with LeanLaw and Gravity Legal

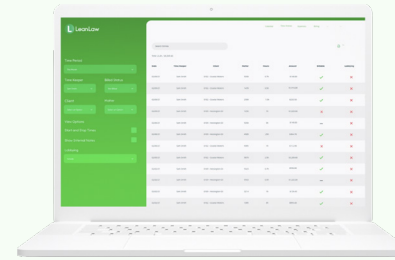
The Challenge

Amanda, the billing coordinator at Zahn Law Group, had problems tracking payments to specific matters. The payment might come in “under a company name, a client name, the spouse’s name...” It took some detective work to make the connection to the matter so that the attorneys could be paid.

On top of the confusion, payments were slow at the Zahn Law Group. They were still sending paper invoices and receiving checks. Cash flow, profitability, and attorney compensation were all incumbent on their outdated, inefficient software workflow for billing and collections. They needed a change.

Benefits of LeanLaw

- Seamless integration with Gravity Legal speeds up payments
- Matter-based payments ensure accuracy and trust
- Automation saves law firm 30+ hours each month



The Solution

Zahn Law Group dumped their Harvest software and signed up with LeanLaw, QuickBooks Online, and Gravity Legal. Automated invoices based on real-time data were sent out in days rather than months - 5x faster!

Thanks to Gravity’s seamless integration with LeanLaw, the online payments were paid three times faster and went directly to the bank. No more checks! Thanks to the matter-based automation, all payments went directly to the proper client/matter.



30 Hours Saved each month
thanks to timekeeping automated with invoicing



3x Faster Payments
thanks to built-in online payment system



5x Faster Invoice Disbursement



“We receive payments so quickly, thanks to Gravity Legal. The funds go right into our account and it updates automatically on LeanLaw, which is beautiful.”

- AMANDA COUGHLAN, BILLING COORDINATOR, ZAHN LAW GROUP