

# LeanLaw's attorney compensation report shaved 15 hours each month off of law firm workflow

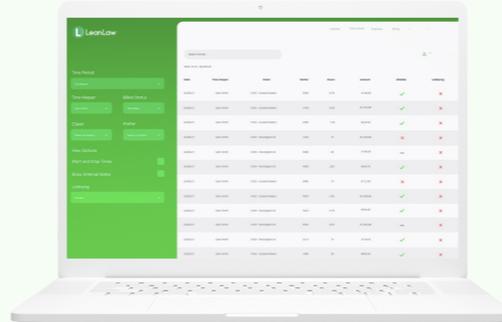
## The Challenge

Shauna Martin, a founding attorney at Grable Martin Fulton PLLC, was looking for a technical partner who could customize automated software for their particular method of payment distribution as well as fixed fees. Their old model took hours of manual time each month to organize, double check, and make sure that they were using real-time data.

The law firm needed insight into data and real-time transparency to better understand the operations of their law firm.

## Benefits of LeanLaw

- Deep Integration with QBO Means there is only One Set of Data
- LeanLaw Customizes Workflows for the Law Firm
- Each Lawyer has access to a distribution report in just a few clicks



## The Solution

LeanLaw created an automated, custom distribution report, saving hours of time each month. Since LeanLaw uses QuickBooks as the source of truth, the law firm no longer has to double check the data. There are never two sets of books. Today, a lawyer at the practice can open LeanLaw and see what the payment will be in the next week or distributed monthly on collections.

Next, LeanLaw developers created an automation for Grable Martin that took a 20-step process of fixed fee allocation and turned it into a few clicks. Shauna believes that Grable Martin has done LeanLaw a great service by continuing to be their software development partner. LeanLaw concurs.



### 15-Hour Decrease

Each month in financial workflow



### Automation

of Fixed Fee allocation from one hour to a few clicks



### Connection

to LeanLaw Developers for Custom Features



“LeanLaw customized our distribution report, which had turned into this behemoth spreadsheet through the years, and was so broken and scary. We save a ton of time: now, we can see in real time upcoming payments based on collections”

- SHAUNA MARTIN - GRABLE MARTIN FULTON