

# Law firm business manager saves two days each month through automated coding of billable hours.

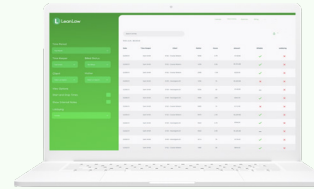
## The Challenge

Jennifer Wells is the business manager at Beard St. Clair Gaffney Law Firm. The law practice, with about 40 timekeepers -- all Mac users -- used PCLaw. Jennifer lamented that several attorneys wouldn't enter time in what she considered an antiquated software. The lawyers used spreadsheets and entered time at the end of the month. Jennifer had to code those numbers manually.

PCLaw was not connected to their bank and because of that, all invoices were sent through the mail. It was, in a word, SLOW. "PCLaw never did any updates." Errors in the software had her on the phone weekly with PCLaw customer support. She was on the lookout for modern, automated accounting software for the law firm.

## Benefits of LeanLaw

- Payment Speed Doubled with electronic connection to banks
- Saved 2 Days / Month thanks to automation
- Cloud-based software gives attorneys ultimate accessibility when on the go



### Speed

of receiving payments more than doubled with online payments



### Saved 2 days/month

thanks to automation and no more weekly calls to customer service



### Easy to use

time entry has ALL lawyers tracking their own time

## The Solution

A lawyer at the firm recommended LeanLaw. Right off the bat, all the lawyers began entering time contemporaneously, thanks to easy-to-use software. Law assistants have freed up time for more valued tasks and Jennifer has saved two days each month from not having to manually code billable hours.

Payment speed has more than doubled since they send online invoices. There are no more complaints about the software not working -- this has freed up about another day per month for Jennifer. LeanLaw's cloud-based web-portal makes connectivity much easier for this Mac-based firm -- no more VPN!



"If the attorneys can track time daily, we're going to capture way more billable hours. And we do. I never get complaints about entering time. LeanLaw has simplified the time tracking process."

- JENNIFER WELLS, BUSINESS MANAGER, BEARD ST. CLAIR GAFFNEY LAW FIRM