

\$60K Savings for Law Firm by implementing LeanLaw tech stack

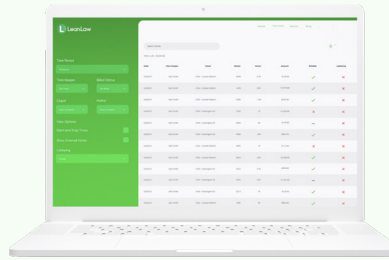
The Challenge

Attorney Jay Friedman did not want to abandon QuickBooks, Outlook, and Word to use an all encompassing legal practice management software for his law practice. He wanted to stay with software that he knew and valued. He did not want bloated software or practice management tools that he knew he wouldn't use.

Still, Jay wanted all the functionality of a practice management software. He needed to figure out how his financial workflows and document / case management software would integrate. He wanted the anti-practice management software. Could everything be stitched together?

Benefits of LeanLaw

- LeanLaw's open API deeply integrates with Epona AND QuickBooks
- LeanLaw's automation lowers overhead
- Use all of the software - no extra bloated features



The Solution

Jay's law firm chose LeanLaw as a way to customize QuickBooks Online. LeanLaw's deep integration with QBO means that all data is accurate and syncs in real time. LeanLaw's open API also brought them to Epona for document management.

Because of LeanLaw's integration with both Epona and QuickBooks, there is a seamless connection between the financial world and the document world of the law firm -- document management is streamlined, connected to billing and all matter-related. Jay can onboard a client in 9 minutes and because of this automation, the secretarial function is gone.



More than \$60K
in overhead savings
(secretarial and accounting)



Takes 9 minutes
to onboard a client



Open API
connects LeanLaw
with valued software



“Everything flows seamlessly: the work product, our file establishment, invoicing, and getting paid. I don't waste time. I went from clumsy to efficient.”

- JAY FRIEDMAN, FINSTON FRIEDMAN FISHER LAW GROUP